

KAI A. KAAPRO

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OBJECTIVE

Business-oriented JD with superior communication & analytical skills seeking entry-level consulting/management position

EDUCATION

Penn State Law at University Park, PA

Juris Doctor, expected May 2012

- Honors: Andrew Curtin Scholarship – \$60,000
Activities: SBA, *1L Rep. & Exec. Member*; PSU Faculty Senate, *Senator*; Law & Entrepreneurship Project, *Founder & President*; FINRA Securities Dispute Resolution Triathlon, *Team Leader*; 4th Annual Nittany Lion Venture Capital Conference, Penn State Law Review
Key Courses: Accounting, Bus. Planning, Int'l Finance, Corporate Tax, IP, Securities, M&A

University of Arizona in Tucson, AZ

Bachelor of Arts, *magna cum laude*, Russian, August 2009

- Minor: Business Administration
GPA: 3.74 cum. 4.0 in major
Activities: Sigma Chi, *Founding President*, built university-deemed top chapter in a year, created and executed comprehensive strategic plan which grew the chapter from 0-110 members & received multiple university and fraternity HQ awards

EXPERIENCE

Garber Venture Capital Fund in State College, PA

Student Associate from 10/11 to 12/11

- \$5 mil. venture capital fund– 1st JD student accepted in the typically MBA-only program
- Suggested and obtained \$150K convertible bond investment in medical software venture: performed due diligence, grilled mgmt., drafted deal-qualifying memo which included competitive, financial & management analysis, IP risk and exit strategy

Innoblue in State College, PA

Co-founder, Chief Strategy Officer, Board Member from 9/10 to present

- Co-founder of nonprofit startup business accelerator
- Created mentorship program; marketing, mgmt. and legal consulting for new ventures; drafted grant applications; legal assistant to general counsel; negotiated \$1/year lease from city for 1000 ft² downtown collaborative office space and other strategic partnerships; manage day-to-day office operations; two Innoblue-backed ventures have received VC funding, including over \$800K for *OneSchool* app

Kaapro & Cole Ventures in Tucson, AZ

Co-Founder & Managing Partner from 1/11 to present

- K&C operates Trolley Pub, 14-person pedal-powered quadricycles
- Created B-plan, recruited team, raised \$100K in angel funding; operations began on 6/11, cash positive by 9/11; expanding to two locations in two states by summer '12

United States District Court, District Court of Arizona in Phoenix, AZ

Judicial Intern to the Honorable Stephen M. McNamee from 5/10 to 8/10

- Drafted two complex court decisions: *Spina v. Maricopa County* and *Rause v. Paperchine*; composed bench memos on vicarious employment liability & conflicts in contracts for former Chief Judge of the district

Additional legal and business experience available upon request